

THE PAKISTAN ACADEMY OF ENGINEERING

Free Training Workshop on

“ENGINEERING CONTRACT MANAGEMENT”

19th June 2021, FAST - National University of Computer & Emerging

Sciences, Shahrah-e- Faisal, Karachi.

Introduction and Background

With increased stakeholders demand and subsequent mandatory regulatory requirements, organizations are getting more oriented towards triple bottom line to fulfil their profitability, social and environmental responsibilities in a more transparent manner. This demands both from employer and employees to enter engineering contracts with proper due diligence technically and to ensure requisite ROI financially. This demand puts additional responsibility on engineers and managers to negotiate and manage contracts responsibly and competently.

About Training:

Program Objectives

Objective of the program is to provide basic awareness to engineers as well as non-engineers to understand the regulatory environment around us and how to respond in this challenging and changing surroundings. Participants will get awareness and basic understanding about fundamentals of contract laws, negotiations skills and organizational contract management.

Major Topics of the Workshop

- Essentials of contract management
- Engineering contract negotiations
- Contract negotiations tips
- Contract execution and conflict resolution

Who Should Attend

- Engineers
- Technologists
- Executives
- Managers
- Students

Duration:

- 0200 to 0300 PM: Essentials of Contract Management
- 0300 to 0330: Lunch
- 0330 to 0400: Engineering Contract Negotiations
- 0400 to 0430: Engineering Contract Management
- 0430 to 0500: Tea and Certificates Distribution

Important Note:

The workshop is free for all.

About The Trainer

SYED IQBAL HASHMI

Iqbal Hashmi is currently Director Operations of Pakistan Academy of Engineering – Member Academy of International Council of Engineering & Technological Sciences (CAETS), USA. CAETS is an independent nonpolitical, non-governmental, international organization of engineering and technological sciences academies that provides policy advice to governments and international organizations on technical and policy issues related to its areas of expertise and also contribute to the strengthening of engineering and technological activities to promote sustainable economic growth and social welfare throughout the world.

Iqbal Hashmi carries a rich experience of over thirty years of developing new businesses and managing local as well as multinational companies as CEO. He has received Best CEO Award, Global Excellence Award, Regional Excellence Award and Leadership Excellence Award for his exceptional professional performance in tandem in various business organizations. He established branded coffee business in Pakistan which helped to promote coffee culture in Pakistan.

He started his career as a mechanical engineer and served as lieutenant Pakistan Navy for five years. He has worked in marine, industrial marketing, restaurant and engineering sectors. Diversity of exposure is his strength and while providing consultation services to clients, he develops viable, adaptive and flexible strategic options. His areas of concentration are Corporate Governance, Leadership, Business Strategy, Entrepreneurship, Marketing Management and Supply Chain Management.

He is visiting faculty member of NED University and Karachi University Business School. He teaches Leadership, Strategic Management, Organizational Management, Entrepreneurship, Supply Chain Management, Human Resource Management, Development Economics, Change Management and Financial Management to Masters' level students. He has also taught at various other universities in Pakistan as well. He is a professional trainer and motivational speaker. He has provided trainings and business consultation in Pakistan, UAE and Ethiopia. He is developing a one-year comprehensive PGD in Technology Based Entrepreneurship which will soon be launched from NED University.

THE PAKISTAN ACADEMY OF ENGINEERING

The Pakistan Academy of Engineering – PAE was registered on December 20, 2013 at Karachi. PAE was established with the purpose to provide national forum for the discussion of engineering and technological issues currently being faced by the industries of Pakistan. PAE is endeavoring to promote the application of emerging technologies for the benefit of Pakistani nation. PAE provides independent advice on the issues of engineering and technology that addresses many questions of national and strategic importance. We are engaged more efficiently with the public and public policy process to promote strengthening and integration of academia, industry, government and society in the country. We firmly believe that creation of engineering culture in the country is the key source of developing sustainable competitive advantage. To pursue our strategy we regularly conduct studies, symposia and workshops in Pakistan and have got recognition from eminent professionals all over the world.

The Pakistan Academy of Engineering is a member The International Council of Academies of Engineering and Technological Sciences, Inc. – CAETS, USA.



Institute of Cybersecurity Management

ICSM (Institute of Cybersecurity Management) is a constituent institute of Pakistan Academy of Engineering – a growing fellowship society of doctorate level Engineers. The PAE believes in anticipating the change. The PAE has been transformed to focus on its main portfolio “Cybersecurity”. ICSM is well positioned to face the challenges in promoting its outreach.



Pakistan Academy of Engineering

(Registered under the Societies Act 1860)

REGISTRATION FORM/NOMINATION

TRAINING WORKSHOP ON “ENGINEERING CONTRACT MANAGEMENT”

ON SATURDAY, JUNE 19TH, 2021

BY PAKISTAN ACADEMY OF ENGINEERING’S CONSTITUENT INSTITUTE

INSTITUTE OF CYBERSECURITY MANAGEMENT (ICSM)

Note: The filled form be emailed to ‘waqarhassan39@pacadengg.org’

And couriered to E-16/2, Block-7, Gulshan -e-Iqbal, Karachi

Last date to submit the form is June 17th, 2021.

NOMINEE

FULL NAME: _____

CNIC NUMBER: _____

GENDER: _____

AGE: _____

CELL PHONE NUMBER: _____

ORGANIZATION: _____

OFFICE ADDRESS: _____

OFFICE EMAIL: _____

OFFICE PHONE NUMBER: _____

OFFICE FAX: _____

DESIGNATION: _____

QUALIFICATION: _____

CURRENT ORGANIZATION: _____

YEARS IN: _____

HOME ADDRESS: _____

PERSONAL EMAIL: _____

SIGNATURE

NOMINATED BY

I hereby nominate _____ for the Training Workshop on behalf of _____.
(NOMINEE)

The nomination is as per the training requirement of the _____.
(ORGANIZATION)

I have thoroughly read the flyer of the Training and agree with the details.

NAME: _____

FAX: _____

DESIGNATION: _____

EMAIL: _____

OFFICIAL ADDRESS: _____

CELL# _____

LAND LINE# _____

DATE

SIGNATURE